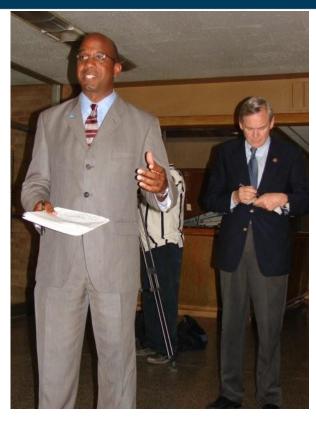


Public Engagement as Component of Railroad/DOT Mitigation Strategy October 3, 2017

Derrick James, State Relations & Business Development



Conversations Ongoing



- Build Relationships Now
- Engage the Public/Policymakers
- Foster understanding of shared and divergent goals

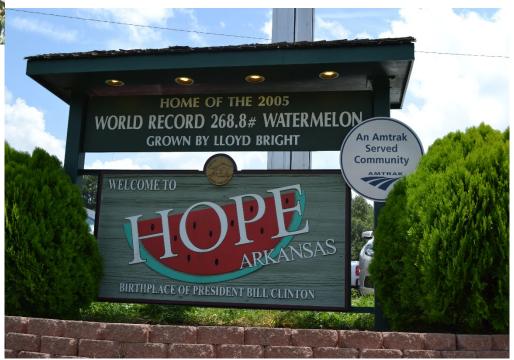




Conversations Ongoing



- Change the relationship to one of partnership
- Be willing to change
- Know the players





Questions?

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